# ADDENDUM NO. 8 PROJECT NO. EOI-02-08

**PROJECT** NAME:

Expression of Interest, Phase II

Request for Prospectus Submission

(RFPS)

**DUE DATE:** 

PROJECT

NO.

06-19-2009, 5 p.m.

(Local time)

EOI-02-08

A/E

**CONSULTANT:** 

Not Applicable

#### TO ALL DEVELOPERS:

This Addendum is issued to clarify and/or modify the RFPS, and is hereby made a part of the RFPS document. Please attach this addendum to the document in your possession and acknowledge receipt of this addendum in the space provided in Appendix D. Acknowledgment of Addenda form, included in the RFPS document.

## CLARIFICATION TO THE RFPS DOCUMENTS:

#### SECTION I

Response to Question received May 13, 2009 from Megaladon Florida as follows:

- I have a question regarding the parking. Is it possible to obtain from Q1. your office the revenue and expenses numbers from the management company for the last two years. We have in our proposal the addition of new parking spaces for the hotel development and would need those numbers to prepare a per forma to determine the revenue stream and expense for those additional spaces?
- A1. Attached is a copy of the revenues and expenses for MIA's parking facilities for the past four (4) years. MIA currently has 8,779 parking spaces. As you develop your numbers, please note parking revenues have been impacted due to the economy.

## Parking Spaces in Operation:

Long Term	7,397
Short Term	662
Valet	120
Remote	600
Total Parking Spaces	8,779

Revenue History:

\*FY 08-09 (Oct-March 2009) \$17.6 million \$35.5 million \*FY 08-09 Projections

\*FY 07-08 \*FY 06-07 \$39.8 million \$39.5 million

Date: <u>5/20/09</u>

\* Excludes Sales Tax

All other provisions of the original RFPS document remain unchanged.

**REQUESTED ATTACHMENTS:** 

MIA Parking Revenue/and Expense Histor

RECOMMENDED: XMOTO ULLI DIN

Lenora Allen-Johnson Contracting Officer

Contracts Administration

APPROVED: Gregory C. Owens

Division Director

Real Estate and Development

	PROPOSED BUDGET 09/10 \$	%	PROJECTED/ACT ACTUAL 08/09 \$	UAL %	CURRENT BUDGET 08/09 \$	%	ACTUAL 07/08 \$	%	ACTUAL 06/07 \$	%	ACTUAL 05/06 \$	%	ACTUAL 04/05 \$	%	ACTUAL 03/04 \$	%
GROSS	45,000,000	107.00%	43,616,221	106.56%	50,200,800	107.00%	42,345,846	106.56%	42,371,202	114.22%	38,025,634	106.97%	34,401,625	93.94%	31,632,203	106.99%
SALES TAX	(2,943,925)	-7.00%	(2,684,202)	-6.56%	(3,284,164)	-7.00%	(2,606,021)	-6.56%	(5,274,318)	-14.22%	(2,476,651)	-6.97%	2,218,704	6.06%	(2,067,313)	-6.99%
NET REVENUE	42,056,075	100.00%	40,932,020	100.00%	46,916,636	100.00%	39,739,825	100.00%	37,096,884	100.00%	35,548,983	100.00%	36,620,329	100.00%	29,564,891	100.00%
SALARY EXPENSES:																
SALARY EAPENSES: SALARIES-REGULAR	2,984,600	7.10%	2,853,460	6.97%	2,841,900	6.06%	2,406,296	6.06%	2,315,503	6.24%	2,000,086	5.63%	2,063,054	5.63%	2,217,046	7.50%
OVERTIME SALARIES	238,800	0.57%	228,277	0.56%	227,300	0.48%	178,106	0.45%	185,777	0.50%	141,880	0.40%	95,559	0.26%	160,745	0.54%
SICK LEAVE	52,600	0.13%	51,600	0.13%	50,600	0.11%	50,941	0.13%	41,906	0.11%	40,444	0.11%	41,150	0.11%	48,250	0.16%
HOLIDAY LEAVE	79,700	0.19%	73,020	0.18%	75,900	0.16%	70,893	0.18%	57,211	0.15%	71,598	0.20%	86,331	0.24%	70,702	0.24%
TOTAL SALARIES	3,355,700	7.98%	3,206,357	7.83%	3,195,700	6.81%	2,706,236	6.81%	2,600,396	7.01%	2,254,009	7.62%	2,286,094	6.24%	2,496,743	8.44%
FRINGE BENEFITS EXPENSES:																
SOCIAL SECURITY	256,700	0.61%	245,286	0.60%	244,500	0.52%	205,226	0.52%	198,931	0.54%	172,541	0.49%	175,724	0.48%	190,990	0.65%
RETIREMENT	54,200	0.13%	48,095	0.12% 0.79%	53,200 440,600	0.11%	52,526	0.13% 0.79%	64,996	0.18%	56,370	0.16% 0.85%	57,139 294,587	0.16%	62,416	0.21%
GROUP HEALTH INSURANCE GROUP LIFE	396,000 4,300	0.94% 0.01%	322,406 3,431	0.79%	4,200	0.94% 0.01%	313,016 3,331	0.79%	279,639 2,812	0.75% 0.01%	301,558 3,008	0.85%	2,617	0.80% 0.01%	316,566 2,478	1.07% 0.01%
WORKERS COMPENSATION	108,000	0.26%	107,562	0.26%	108,000	0.23%	104,429	0.26%	126,916	0.34%	162,270	0.46%	179,112	0.49%	214,915	0.73%
UNEMPLOYMENT INSURANCE	67,800	0.16%	64,768	0.16%	64,500	0.14%	21,239	0.05%	27,957	0.08%	29,050	0.08%	38,549	0.11%	28,347	0.10%
FRINGE BENEFITS/EMP. INCENTIVES	500	0.00%	350	0.00%	500	0.00%	0	0.00%	191	0.00%	375	0.00%	350	0.00%	0	0.00%
TOTAL BENEFITS	887,500	2.11%	791,898	1.93%	915,500	1.95%	699,766	1.76%	701,442	1.89%	725,172	2.04%	748,079	2.04%	815,712	2.76%
OPERATING EXPENSES:																
EXTERNAL AUDIT	21,300	0.05%	20,000	0.05%	20,300	0.04%	0	0.00%	3,185	0.01%	0	0.00%	0	0.00%	0	0.00%
OUTSIDE MAINTENANCE SERVICE ARMORED CAR SERVICES	14,400 19,800	0.03% 0.05%	14,250 18,381	0.03% 0.04%	19,200 24,000	0.04% 0.05%	6,129 17,846	0.02% 0.04%	5,634 16,750	0.02% 0.05%	26,111 19,040	0.07% 0.05%	901 18,523	0.00% 0.05%	1,927 23,123	0.01% 0.08%
EMPLOYMENT ADVERTISING	100	0.00%	76	0.00%	1,000	0.00%	0	0.00%	774	0.00%	97	0.00%	0	0.00%	170	0.00%
OUTSIDE PRINTING	90,600	0.22%	80,000	0.20%	93,600	0.20%	39,774	0.10%	61,660	0.17%	52,326	0.15%	36,250	0.10%	57,128	0.19%
OTHER OUTSIDE CONTRACT SERVICE		0.86%	312,818	0.76%	302,500	0.64%	303,707	0.76%	288,663	0.78%	108,366	0.30%	421,507	1.15%	98,475	0.33%
VEHICLE INSURANCE	22,000	0.05%	20,271	0.05%	26,500	0.06%	19,681	0.05%	7,645	0.02%	2,625	0.01%	3,413	0.01%	1,725	0.01%
GARAGE LIABILITY INSURANCE RENT SERVICE VEHICLE	90,000 8,000	0.21% 0.02%	78,017 5,032	0.19% 0.01%	80,700 6,000	0.17% 0.01%	75,745 4,886	0.19% 0.01%	238,360 5,190	0.64% 0.01%	194,235 4,740	0.55% 0.01%	258,979 4,815	0.71% 0.01%	208,353 6,377	0.70% 0.02%
RENT-COPY MACHINE	9,900	0.02%	9,000	0.01%	9,900	0.01%	11,538	0.01%	7,662	0.02%	8,623	0.01%	8,083	0.01%	7,944	0.02%
RENT- OTHER EQUIP	3,000	0.01%	1,095	0.00%	2,900	0.01%	1,063	0.00%	498	0.00%	3,236	0.01%	2,298	0.01%	1,917	0.01%
OTHER RENTAL EXPENSE	200	0.00%	190	0.00%	200	0.00%	185	0.00%	0	0.00%	126	0.00%	482	0.00%	0	0.00%
TELEPHONE	5,000	0.01%	1,106	0.00%	7,200	0.02%	1,074	0.00%	1,093	0.00%	1,295	0.00%	1,433	0.00%	3,863	0.01%
WATER & SEWER (DERM) POSTAGE/MAILING EXPENSE	5,200 4,800	0.01% 0.01%	1,813 3,349	0.00% 0.01%	10,200 5,100	0.02% 0.01%	1,761 3,252	0.00% 0.01%	559 1,752	0.00% 0.00%	1,355 2,217	0.00% 0.01%	2,191 2,123	0.01% 0.01%	3,012 1,339	0.01% 0.00%
LICENSE & PERMIT FEES	2,200	0.01%	927	0.01%	2,200	0.01%	900	0.01%	982	0.00%	675	0.01%	675	0.01%	610	0.00%
REFUNDS TO PATRONS	3,900	0.01%	12,066	0.03%	3,900	0.01%	11,715	0.03%	4,026	0.01%	3,705	0.01%	2,657	0.01%	1,208	0.00%
CREDIT CARD EXPENSE	766,600	1.82%	766,600	1.87%	766,600	1.63%	37,013	0.09%	28,663	0.08%	32,020	0.09%	26,173	0.07%	31,720	0.11%
SUNPASS RELATED FEES	214,650	0.51%	106,200	0.26%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
EMPLOYEE PARKING DECAL	43,700	0.10%	36,421	0.09%	43,900	0.09%	35,360	0.09%	44,575	0.12%	31,780	0.09%	30,643	0.08%	38,789	0.13%
EMPLOYEE TRAINING SEMINARS LUBRICANTS & MOTOR OIL	3,000 100	0.01% 0.00%	84 100	0.00% 0.00%	3,000 100	0.01% 0.00%	82 0	0.00% 0.00%	0	0.00% 0.00%	0	0.00%	0	0.00% 0.00%	900	0.00% 0.00%
GASOLINE	2,000	0.00%	1,336	0.00%	500	0.00%	1,297	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
REPAIR PARTS (NON-AUTO)	4,100	0.01%	4,000	0.01%	4,100	0.01%	0	0.00%	0	0.00%	478	0.00%	831	0.00%	0	0.00%
EXPENDABLE TOOLS	100	0.00%	84	0.00%	100	0.00%	85	0.00%	1,582	0.00%	0	0.00%	0	0.00%	0	0.00%
MECH. MAINT. (AUTO)	100	0.00%	150	0.00%	100	0.00%	0	0.00%	0	0.00%	0	0.00%	9,437	0.03%	0	0.00%
OFFICE SUPPLIES OTHER MINOR EQUIP - UNDER 500	17,000 2,600	0.04% 0.01%	15,688 2,678	0.04% 0.01%	24,100 2,600	0.05% 0.01%	15,231 2,600	0.04% 0.01%	13,662	0.04% 0.00%	11,224	0.03% 0.00%	3,309	0.01% 0.00%	18,777 0	0.06% 0.00%
SOFTWARE - UNDER \$500.	400	0.01%	2,078	0.01%	400	0.01%	2,000	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
UNIFORMS & SHOES	25,000	0.06%	23,000	0.06%	27,000	0.06%	18,670	0.05%	26,633	0.07%	7,994	0.02%	12,069	0.03%	13,356	0.05%
MISC. OTHER OPERATING SUPPLIES	40,000	0.10%	36,369	0.09%	57,500	0.12%	35,310	0.09%	20,268	0.05%	83,501	0.23%	33,882	0.09%	26,438	0.09%
TOTAL EXPENSES	1,782,350	4.24%	1,571,101	3.84%	1,545,400	3.29%	644,900	1.62%	779,816	2.10%	595,769	1.68%	880,674	2.40%	547,151	1.85%
TOTAL OPERATING EXPENSES TOTAL INCOME FROM OPERATIONS	6,025,550 36,030,525	14.33% 85.67%	5,569,356 35,362,663	13.61% 86.39%	5,656,600 41,260,036	12.06% 87.94%	4,050,902 35,688,923	10.19% 89.81%	4,081,654 33,015,230	11.00% 89.00%	3,574,950 31,974,033	10.06% 89.94%	3,914,847 32,705,482	10.69% 89.31%	3,859,606 25,705,285	13.05% 86.95%
MANAGEMENT FEES	99,000	0.24%	99,000	0.24%	99,000	0.21%	72,000	0.18%	72,000	0.19%	72,000	0.20%	72,000	0.20%	72,000	0.24%
FIXED ASSETS EXPENSES:																
COMPUTER HARDWARE - NEW	1,000	0.00%	2,926 3,900	0.01%	1,600 3,900	0.00%	2,841	0.01%	0	0.00%	0	0.00%	1,265 0	0.00%	1,020 0	0.00%
COMPUTER HARDWARE - REP OTHER MACHINERY, EQUIP. & FURN.	3,000 1,900	0.01% 0.00%	3,900 1,651	0.01% 0.00%	1,900	0.01% 0.00%	0	0.00% 0.00%	0	0.00% 0.00%	0	0.00%	0	0.00% 0.00%	0	0.00% 0.00%
Automobile Service Vehicle	0	0.00%	40,000	0.00%	55,000	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
TOTAL FIXED ASSETS	5,900	0.02%	48,477	0.12%	62,400	0.13%	1,603	0.00%	0	0.00%	0	0.00%	1,265	0.00%	1,020	0.00%
NET INCOME TO MDAD	35,925,625	85.42%	35,215,186	86.03%	41,098,636	87.60%	35,615,320	89.62%	32,943,230	88.80%	31,902,033	89.74%	32,632,216	89.11%	25,632,265	86.70%