Miami-Dade Aviation Department
MIAMI INTERNATIONAL AIRPORT FACILITIES'
MANAGEMENT AND OPERATING AGREEMENTS
SPECIAL-PURPOSE FINANCIAL STATEMENTS
AND INDEPENDENT AUDITORS' REPORT THEREON
For the Year Ended September 30, 2008



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For the Year Ended September 30, 2008

TCBA WATSON RICE LLP Certified Public Accountants and Advisors

#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT FACILITIES' MANAGEMENT AND OPERATING AGREEMENTS SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

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#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT FACILITIES' MANAGEMENT AND OPERATING AGREEMENTS SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

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#### INDEPENDENT AUDITORS' REPORT

To The Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida

We have audited the accompanying special-purpose statements of assets and liabilities of Miami-Dade Aviation Department - Miami International Airport Facilities' Management and Operating Agreements (the "Facilities") as of September 30, 2008, and the related special-purpose statements of revenue and expenses for the year then ended. These special-purpose financial statements are the responsibility of the Facilities' management. Our responsibility is to express an opinion on these special-purpose financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Controller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the special-purpose financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the special-purpose financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The accompanying special-purpose financial statements have been prepared for the purpose of complying with the Management and Operating Agreements between Miami-Dade County, Florida, and the Management Companies of the Miami International Airport Facilities as described in Notes 1 and 2 to the special-purpose financial statements, and are not intended to be a presentation in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the special-purpose financial statements referred to above present fairly, in all material respects, the assets and liabilities of the Facilities as of September 30, 2008, and the revenue and expenses for the year then ended, on the basis of accounting described in Note 2.

In accordance with Government Auditing Standards, we have also issued our report dated December 16, 2008 on our consideration of the Facilities' internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

The supplemental information presented in the supplemental special-purpose financial statements on pages 13 through 30 is included for purposes of additional analysis and is not a required part of the special-purpose financial statements. Such information has been subjected to the auditing procedures applied in the audit of the special-purpose financial statements and, in our opinion, is fairly stated in all material respects in relation to the special-purpose financial statements taken as a whole.

This report was prepared solely for the information and use of the Mayor and Members of the Board of County Commissioners of Miami-Dade County, Florida and the management of the Miami International Airport Facilities, and is not intended to be and should not be used by anyone other than these specified parties.

Miami, Florida December 16, 2008 TEBA Water Rice LAP

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT FACILITIES' MANAGEMENT AND OPERATING AGREEMENTS SPECIAL PURPOSE STATEMENT OF ASSETS AND LIABILITIES FOR THE YEAR ENDED SEPTEMBER 30, 2008 (With Comparative Totals for 2007)

(VIO)	2007	631,300 2,509,570 659,161	347.217	0.024	3,561,541	2,578,233 6,322,113
randı		₩		,	<b>.</b>	60
Totals (Memorandum Only)	2008	473,185 3,157,418 524,363	191,765		3,453,423	3.075,462
		6-9	64		A	65
	Restaurant Facilities	90,000 129,413 39,257	28.102	77.07	40,053	234,400
		- <del>69</del> - Φ∞∵ι	რ ლ ლ		у ц. <del>С</del>	
	Hotel Facilities	100,000 381,918	559,331	017.740	252.233	89.849 559.331
	異型	69 G L M L	60   100	l 6∙ •	9	64
Shuttle	Services Facilities	\$ 50,300	\$ 216,918	08 053	86,449	32,416 216,918
	Service Facilities	\$ 100,000 1,618 400,215	\$ 503,451	490 702	12,749	503,451
Janitorial	Services Facilities	1,747,427	4,535	3 1.734.975	16,987	1,751,962
	Fuel Farm Facilities	\$ 42,885 1,651,943 264,420	65.914 \$ 2.025.162	\$ 215,876		1.809,286 \$ 2,025,162
Special	Lounge Facilities	\$ 40,000 878,075 38,883	\$ 971,141	\$ 59,482	14,481	897.178 \$ 971.141
6	Sundries Facilities*	50,000 \$	65,185	39,745 \$	13,107	12,333
		- H + K	<u> </u>	<del>69</del> ~~	•	60
Public Porting	Facilities	114,451	536,688	536,688 \$	·	536,688
		<b>⇔</b>	[ <del>€9</del> ]	<b>€</b> 9		l so
	ASSETS	Cash Accounts receivable, net Inventory Due from Aviation Department Other assers	Total Assets	LIABILITIES Accounts payable and accrued	Corporate Company	Due to Aviation Department Total Liabilities
	٠, ١		L-a	<b>₩</b> ♥ 6	) II O	in H

\* Note: Sundries Facilities closed on January 15, 2008. The numbers presented represent the Assets and Liabilities as of January 15, 2008

# SPECIAL PURPOSE STATEMENT OF REVENUES AND EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2008 MANAGEMENT AND OPERATING AGREEMENTS MIAMI INTERNATIONAL AIRPORT FACILITIES' MIAMI-DADE AVIATION DEPARTMENT (With Comparative Totals for 2007)

um Only)	2002	\$ 77,192,701 4,640,357	69.791,102 69.791,102 69.791,102	34,433,725 15,973,325	46,765 3,427,028 53,880,843	\$ 15,910,259
Totals (Memorandum Only)		74,067,407	69,299,746 69,299,746 69,299,746	36,722,613 16,967,789	3.425.208 57.115.610	\$ 12,184,136
Ħ	Restaurant Facilities 2008	2,744,091 \$ 889,917	1,854,174	1,316,993 592,845	140,631	\$ (196,295) \$
	Hotel Facilities F	\$ 7,524,372 \$	7.524.372	2,371,370 2,144,268	252.233	
Shuttle	∞ %l	s 1		2,710,106 868,466	437.241	\$(4,015,813) \$ 2,756,501
	Porter Service <u>Facilities</u>	6 I I		6,947,311 450,034	152.98 <u>2</u> 7.550.327	\$ (7,550,327)
Janitorial	Services Facilities	, ,·,		16,957,835 6,137,730	1,715,732 24,811,297	\$ (24,811,297)
	Fuel Farm <u>Facilities</u>	\$ 16,057,056 311,030	15.746,026 15.746,026	1,878,209	366.828 7.204.728	\$ 8,541,298
	Special Lounge Facilities	3 4,605,096 470,150	4,134,946 4,134,946	825,880 529,774	228,194	142,420 \$ 2,551,098
	Sundries Facilities*	1,357,880 1 691,010	666.870 666.870	353,058 112,025	59.367 524.450	142,420 \$
Public	Parking <u>Facilities</u>	\$ 41,778,912 \$	39,373,358 39,373,358	3,361,851 1,172,956	72.000	\$ 34,766,551 \$
	REVENUES	Net Sales Less: cost of goods sold Sales tax	Gross margin Total Revenue	EXPENSES Payroll and fringe benefits Selling, general and administrative expense	Capital assets expense Management fees Total Expense EXCESS (DEFICIENCY)	OF REVENUES OVER EXPENSES

\* Note: Sundries Facilities closed on January 15, 2008. The numbers presented represent the Revenues and Expenses for the period ended January 15, 2008

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 1. GENERAL

Miami-Dade County, Florida (the "County") entered into Management and Operating Agreements (the "Agreements") with third parties (the "Management Companies") to operate, maintain and manage for a fee (see Note 3) certain facilities (the "Facilities") at Miami International Airport (the "Airport") on behalf of the County. These Agreements are generally short term in nature and provide for a fixed management fee and/or fees based on percentages of revenue and/or operating profits of the Facilities. While the County generally looks toward the Management Companies for recommendations relative to operation of the Facilities, the County does exercise complete budgetary control and establishes guidelines and goals for growth and performance. Such actions are taken within the rights reserved by the County under the Agreements to control all aspects of the businesses. These actions include such matters as pricing, staffing, employee benefits, operating hours, maintenance requirements, service levels, merchandise selections, personnel policies and marketing strategies. In the event the Management Companies are not performing in accordance with the standards established by the County, the County has the right to cancel such Agreements. The Management Companies do not act as general agents on behalf of the County and, therefore, cannot obligate or commit the County beyond the scope of what is required to run the day-to-day operations of the managed facilities, as established by the budgets approved by the County.

The Management Companies for each of the Facilities are as follows:

**Facilities Management Companies Public Parking** Airport Parking Associates ("APA") Miami International Airport Pharmacy, Inc. ("MIAP") Sundries Facilities' Special Lounges International Airport Managements, Inc. ("IAMI") Fuel Farm Allied Aviation Fueling of Miami, Inc. ("Allied") Janitorial Services N & K, Vista and UNICCO Porter Services Quality Aircraft Services, Inc. ("Quality") Shuttle Services Shuttle Services MIA, Inc. ("Shuttle") Hotel H.I. Development Corp. ("H.I.D.") Restaurant H.I. Development Corp. ("H.I.D.")

The County amended certain agreements to extend terms and modify compensation to the Management Companies. See Note 3 for more detail on the Agreements' termination dates and management fees effective as of September 30, 2008.

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The special-purpose financial statements of the Facilities conform substantially to accounting principles generally accepted in the United States of America, except for the exclusion of certain assets, liabilities and expenses. The special-purpose statements of assets and liabilities include only those assets and liabilities which are recorded in the books of the Facilities, as maintained by the Management Companies for the County pursuant to the Agreements. Assets not reflected therein include, but are not limited to, cash in the revenue depository accounts, and capital assets. Liabilities not reflected therein relate primarily to other operating expenses paid directly by the County. The special-purpose statements of revenue and expenses include only those expenses, which are paid by the Facilities under the terms of the Agreements. Expenses not reflected therein include charges for depreciation in connection with the furniture, fixtures and equipment located within the Facilities. The Facilities are included as part of the assets, liabilities and operations of Miami-Dade Aviation Department ("Aviation Department").

In accordance with the provisions of the Agreements, the Facilities deposit, on a daily basis, all gross receipts, as defined in the Agreements, into County-owned bank accounts.

The Management Companies pay the operating expenses of the Facilities. After reviewing the expenses, the County reimburses the Management Companies for all approved reimbursable operating expenses, as defined in the Agreements. Certain Facilities are non-revenue producing operations.

#### **Basis of Presentation**

The accompanying special-purpose financial statements were prepared for the purpose of complying with the Agreements. Statements of cash flows are not required under the Agreements and have not been presented.

Information as of and for the year ended September 30, 2007, is presented for comparative purposes only. The amounts reflected in the total columns of the accompanying special-purpose financial statements are not comparable to a consolidation and are captioned "memorandum only" as they do not present financial position or results of operations in conformity with accounting principles generally accepted in the United States of America, or the basis of accounting described above.

### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Cash

At September 30, 2008, total cash was \$473,185.

Deposits - Public deposits in the state of Florida are collateralized under the provisions of Chapter 280, Florida statutes. Losses to public depositors are covered by the state and consist of securities pledged as collateral and, if necessary, assessments against other qualified public depositories of the same type as the depository in default. Included in the balance of cash are deposits which are deemed as insured and, therefore, not subject to classification by credit risk category under the provisions of GASB Statement No. 40.

#### Allowance for Uncollectible Accounts

As of September 30, 2008 accounts receivable are presented in the special-purpose financial statements net of allowance for uncollectible accounts of \$280,769 as follows:

Special Lounges Facilities	\$222,759
Public Parking Facilities	37,428
Hotel Facilities	7,559
Fuel Facilities	13,023
	\$280,769

#### Inventory

Inventory is stated at the lower of cost or market. Cost is determined using the first-in, first-out method for Special Lounges, Restaurant and Shuttle Services Facilities. The moving average cost method is used for other Facilities.

#### **Capital Assets Reimbursements**

Pursuant to the Agreements, upon budget approval by the County, the Management Companies purchase equipment and vehicles needed by the Facilities. Such assets are the property of the County and are not recorded in the accompanying special-purpose financial statements of the Facilities. The Management Companies are reimbursed for the cost of such assets through an imprest capital outlay or imprest operating account, which is funded by the County. The accompanying special-purpose statements of revenue and expenses include expenses only for capitalizable assets reimbursed through the imprest operating account.

#### **Income Taxes**

The special-purpose statements of revenue and expenses are intended to show the results of operations for the Facilities managed under the Agreements on behalf of the County;

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

accordingly, no provision has been made for income taxes as the County is an income tax-exempt organization.

#### **Use of Estimates**

The preparation of the financial statements in conformity with the basis of accounting described above requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

The carrying amount of cash, accounts receivable, accounts payable and accrued expenses approximates fair values as of September 30, 2008.

#### NOTE 3. MANAGEMENT AND OPERATING AGREEMENTS

Pursuant to the Agreements, a management fee is payable to the Management Companies monthly. The monthly management fees in effect for the fiscal year ended September 30, 2008, as defined in the Agreements, are as follows:

Management	
<u>Companies</u>	Monthly Management Fees
170	- · · · · · · · · · · · · · · · · · · ·
APA	\$6,000
MIAP	\$13,107, plus 2.5% of net operating income, less the fixed fee.
IAMI	\$6,673, plus 5% of net operating income, less the fixed fee
	through January 2008, \$6,952 effective February 2008.
Allied	\$30,569
N & K	\$16,987
Vista	\$16,939
Unicco	\$125,991
Quality	\$12,749
Shuttle	\$39,011
H.I.D. (Hotel)	\$18,304*
H.I.D. (Restaurant)	\$11,719*

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 3. MANAGEMENT AND OPERATING AGREEMENTS (Continued)

\*Pursuant to the Agreement, a percentage management fee is payable to H.I.D. equal to 5% of the amount by which adjusted monthly net operating income, as defined in the Agreement, exceeds the monthly net operating income for the same month in the prior year.

#### **Indirect Cost Reimbursement**

Pursuant to the Agreements, and as of September 30, 2008, indirect cost reimbursements of monthly gross payroll to N&K, Vista and UNICCO, were, 28.30%, 18.33% and 21.62%, respectively. Indirect costs, as defined in the Agreements, include other indirect expenses. These expenses are included in the accompanying special-purpose statements of revenue and expenses and include payroll and labor mark-up, selling, general and administrative, group health and life insurance, workers' compensation insurance, unemployment taxes, and general insurance.

#### **Terms of Agreements**

The Agreements cover periods disclosed below, with the County reserving the right to extend the Agreements for specific periods at the end of each contract year. Ordinance 95-138, Section 2-286a(9) extends any concession or management agreement related to the retail activities on a month-to-month basis for so long as may be needed to avoid disruption of concession services to passengers. Unless otherwise terminated by either party upon advanced written notice, the Agreements' expiration dates are as follows:

Management Companies	Expiration Date
APA	December 31, 2007, month to month until September 30, 2008.
MIAP	July 31, 2000 (month to month thereafter, until January 15, 2008)
IAMI	September 30, 1998 (month to month thereafter)
Allied Aviation	May 2, 2011
Quality	September 30, 2008. New contract effective October 2008 for one year.
Shuttle	October 31, 2012
HID (Hotel)	September 30, 2002 (month to month thereafter)
HID (Restaurant)	September 30, 2002 (month to month thereafter)
N&K	January 28, 2009
Vista	January 28, 2009
Unicco	January 28, 2009

The management agreements with MIAP, IAMI, and H.I. Development for Hotel and Restaurant services expired on July 31, 2000, September 30, 1998, September 30, 2002 (Hotel) and September 30, 2002 (Restaurant), respectively.

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 3. MANAGEMENT AND OPERATING AGREEMENTS (Continued)

IAMI, and H.I. Development (for both Hotel and Restaurant Services) have agreed to operate on a month-to-month basis on the same terms as the expired Agreements. The APA contract expired September 30, 2008. The Operating Agreement to operate the Janitorial Facility was approved for UNICCO and N&K on a year-to-year basis until January 28, 2009 and for VISTA until January 28, 2009. Ordinance 95-138, Section 2-286a(9) extends any concession, management agreement related to the retail activities on a month-to-month basis for so long as may be needed to avoid disruption of concession services to passengers.

#### NOTE 4. DUE TO/FROM THE MANAGEMENT COMPANIES

Due to/from Management Company represent expenses paid by the Management Companies on behalf of the Facilities, which are reimbursable by the County.

#### NOTE 5. DUE TO/FROM AVIATION DEPARTMENT

Amounts due to/from Aviation Department represent the cumulative excess/deficit of revenue over expenses since inception of the Agreements and net payments made by the County on behalf of the Facilities in excess of net receipts generated from the operations of the Facilities.

#### NOTE 6. RELATED PARTY TRANSACTIONS

Shuttle purchases health insurance from an affiliated company, Coach USA, Inc. The affiliate is controlled by certain parties who also manage Shuttle. Payments to this affiliate during the fiscal year 2008 were approximately \$292,229.

# NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 6. RELATED PARTY TRANSACTIONS (Continued)

Certain expenses included in the accompanying special-purpose statements of revenue and expenses are paid to and are based on amounts invoiced by the Management Companies. Such expenses represent allocation of costs from the Management Companies.

A summary of such expenses are as follows:

Management Companies	 Group Health & Life Insurance		Workers Compensation Insurance		Unemployment Taxes		General Liability Isurance	Othe	r
Allied	\$ 199,386	4	-		\$ -	\$	-	\$	-
N & K	129,202		126,193		99,551		62,494	22,0	037
Vista	142,483		75,635		108,077		23,578	7,2	258
Unicco	1,232,885		715,689		1,052,843		451,861	73,1	752
Shuttle	292,229		-		-		-		-
Total	\$ 1,996,185	\$	917,517	\$	1,260,471	\$	537,933	\$ 103,0	)47

## NOTE 7. AIRPORT PARKING ASSOCIATES (APA) MANAGEMENT AND OPERATING CONTRACT

The management contract between Airport Parking Associates and MDAD, which started in January 1997, expired in September 2008.

Certain claims previously made by the County's Office of the Inspector General (OIG) against APA were settled and as a result of a Request for Proposal, APA was awarded a new five year contract effective October 1, 2008.

#### NOTES TO SPECIAL-PURPOSE FINANCIAL STATEMENTS SEPTEMBER 30, 2008

#### NOTE 8. CLAIMS AND CONTINGENCIES

UCCO, a construction company under reimbursable contract with Allied Aviation had asserted a claim for additional compensation arising from their installation of a fire protection system contract at the fuel farm facility.

The Miami-Dade Aviation Department (MDAD) had a claim with Allied Fueling of Miami, Inc. in connection with the fuel farm facility.

All matters have been settled between the parties.

#### SUPPLEMENTAL INFORMATION

Supplemental special-purpose financial statements are provided to present the assets and the liabilities as well as revenue and expenses of each Facility individually. These schedules also serve to provide a comparison with the prior year amounts.

#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT PARKING FACILITIES' MANAGEMENT AGREEMENT

ASSETS	<u>2008</u>	<u>2007</u>	
Accounts receivable, net	\$ 114,451	\$ 28,810	0
Due from Aviation Department	 422,237	593,90	
Total Assets	\$ 536,688	\$ 622,71	Ĺ
LIABILITIES	\$ 	\$	_
Accounts payable and accrued expenses	 536,688	622,711	Į
Total Liabilities	\$ 536,688	\$ 622,71	Ĺ

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT PARKING FACILITIES' MANAGEMENT AGREEMENT

	<u>2008</u>		<u>2007</u>
REVENUES			
Net Sales	\$ 41,778,912	\$	42,214,808
Less: Sales Tax	 2,405,554	•	2,761,242
Gross margin	39,373,358		39,453,566
Total Revenues	 39,373,358		39,453,566
EXPENSES			
Payroll and fringe benefits	3,361,851		3,359,782
Selling, general and administrative expenses	1,172,956		1,379,344
Management fees	72,000		72,000
Total Expenses	 4,606,807		4,811,126
EXCESS OF REVENUES OVER EXPENSES	\$ 34,766,551	\$	34,642,440

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SUNDRIES FACILITIES' MANAGEMENT AGREEMENT

# SUPPLEMENTAL SPECIAL-PURPOSE STATEMENTS OF ASSETS AND LIABILITIES SEPTEMBER 30, 2008 AND 2007

ASSETS		<u>2008</u>	<u>2007</u>
Cash Inventory Other assets Total Assets	\$ <u>\$</u>	50,000 15,185 	\$ 150,000 197,564 20,981 368,545
LIABILITIES Accounts payable and accrued expenses Due to Management Company Due to Aviation Department Total Liabilities	\$ <u>\$</u>	39,745 13,107 12,333 65,185	\$ 167,542 - 201,003 368,545

Note: The numbers presented for 2008 are as of January 15, 2008

#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SUNDRIES FACILITIES' MANAGEMENT AGREEMENT

# SUPPLEMENTAL SPECIAL-PURPOSE STATEMENTS OF ASSETS AND LIABILITIES SEPTEMBER 30, 2008 AND 2007

	2008	<u>2007</u>
REVENUES Net Sales Less: Sales Tax Gross margin Total Revenues	\$ 1,357,880 <u>691,010</u> <u>666,870</u> <u>666,870</u>	\$ 6,345,077 3,207,159 3,137,918 3,137,918
EXPENSES Payroll and fringe benefits Selling, general and administrative expenses Management fees Total Expenses EXCESS OF REVENUES OVER EXPENSES	353,058 112,025 59,367 524,450 \$ 142,420	1,244,433 236,129 179,384 1,659,946 \$ 1,477,972

Note: The numbers presented for 2008 are for October 1, 2007 through January 15, 2008

#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SPECIAL LOUNGE FACILITIES' MANAGEMENT AGREEMENT

ASSETS	<u>2008</u>	<u>2007</u>
Cash Accounts receivable, net Inventory Other assets Total Assets	\$ 40,000 878,075 38,883 14,183 \$ 971,141	\$ 40,000 383,635 33,823 14,374 \$ 471,832
LIABILITIES Accounts payable and accrued expenses Due to Management Company Due to Aviation Department Total Liabilities	\$ 59,482 14,481 <u>897,178</u> \$ 971,141	\$ 48,447 9,818 413,567 \$ 471,832

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SPECIAL LOUNGE FACILITIES' MANAGEMENT AGREEMENT

	2008	<b>2007</b>	
REVENUES		<del></del>	
Net sales	\$ 4,605,096	\$ 2,787,67	3
Less: Cost of sales	 470,150	362,84	9
Gross Margin	 4,134,946	2,424,82	4
Total Revenues	 4,134,946	2,424,82	<u>4</u>
EXPENSES	•		
Payroll and fringe benefits	825,880	642,85	5
Selling, general and administrative expenses	529,774	507,21	3
Management fees	 228,194	152,22	<u>7</u>
Total Expenses	 1,583,848	1,302,29	<u>5</u>
EXCESS OF REVENUES OVER EXPENSES	\$ 2,551,098	\$ 1,122,52	9

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT FUEL FARM FACILITIES' MANAGEMENT AGREEMENT

		2008	<u>2007</u>
ASSETS			
Cash	· \$	42,885	\$ 101,000
Accounts receivable, net		1,651,943	1,609,474
Inventory		264,420	216,213
Other assets		65.914	 62,176
Total Assets	\$	2,025,162	\$ 1,988,863
LIABILITIES		•	
Accounts payable and accrued expenses	\$	215,876	\$ 249,578
Due to Aviation Department		1,809,286	 1,739,285
Total Liabilities	\$	2,025,162	\$ 1,988,863

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT FUEL FARM FACILITIES' MANAGEMENT AGREEMENT

REVENUES	2008	<u> 2007</u>
Net sales Less: Cost of sales Gross margin Total Revenues	\$ 16,057,056 311,030 15,746,026 15,746,026	\$ 15,964,787 <u>226,548</u> <u>15,738,239</u> <u>15,738,239</u>
EXPENSES Payroll and fringe benefits Selling, general and administrative expenses Management fees Total Expenses EXCESS OF REVENUES OVER EXPENSES	1,878,209 4,959,691 366,828 7,204,728 \$ 8,541,298	1,826,513 4,735,604 356,460 6,918,577 \$ 8,819,662

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT JANITORIAL SERVICES FACILITIES' MANAGEMENT AGREEMENT

# SUPPLEMENTAL SPECIAL-PURPOSE COMBINING STATEMENT OF ASSETS AND LIABILITIES SUPPLEMENTAL SPECIAL-PURPOSE COMBINING STATEMENT OF ASSETS AND LIABILITIES

		, ,	1		1		TOTALS	LS	į
	<b>-</b> ,	ONICCO	VISTA		N&K	2008		- ••	2007
ASSETS	ø		ا	¥				64	ı
from Aviation Department	9	1,649,271	48,323	<del>)</del>	49,833	1,747	,747,427	Α,	1,352,990
ounts receivable		•					t		
er assets		•	4,535		1	7	4.535		5,302
Total Assets	69	1.649.271	52,858	69	49,833 \$	1.75	751,962	56	1,358,292
LIABILITIES			-				•		
Accounts payable and accrued expenses	↔	1,649,271 \$	52,858	€>	32,846 \$	1,734	,734,975	£.A.	1,287,306
Due to Management Company		•			16,987	1(	16,987		70,986
Total Liabilities	ςς,	1.649,271	52,858	S	49,833 \$	1,75]	751,962	<b>5</b>	1,358,292
								l	

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT JANITORIAL SERVICES FACILITIES' MANAGEMENT AGREEMENT

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT PORTER SERVICES FACILITIES' MANAGEMENT AGREEMENT

ASSETS	<u>2008</u>	<u>2007</u>
Cash Accounts receivable Due from Aviation Department Other asset	\$ 100,000 1,618 400,215 1,618	\$ 100,000 - 227,974 124,949
Total Assets	\$ 503,451	\$ 452,923
LIABILITIES Accounts payable and accrued expenses Due to Management Company Due to Aviation Department	\$ 490,702 12,749	\$ 440,545 - 12,378
Total Liabilities	\$ 503,451	\$ 452,923

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT PORTER SERVICES FACILITIES' MANAGEMENT AGREEMENT

•	2008	2007
REVENUES	<u> </u>	<u>\$</u>
EXPENSES		
Payroll and fringe benefits	6,947,311	6,429,051
Selling, general and administrative expenses Management fees	450,034 152,982	521,308 148,526
Total Expenses DEFICIENCY OF REVENUES OVER EXPENSES	7,550,327 \$ (7,550,327)	7,098,885 \$ (7,098,885)

#### MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SHUTTLE SERVICES FACILITIES' MANAGEMENT AGREEMENT

ASSETS		<u>2008</u>	<u>2007</u>
Cash Inventory Total Assets	\$ \$	50,300 <u>166,618</u> 216,918	\$ 50,300 172,959 223,259
LIABILITIES Accounts payable and accrued expenses Due to Management Company Due to Aviation Department Total Liabilities	\$	98,053 86,449 32,416 216,918	\$ 76,444 56,249 90,566 223,259

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT SHUTTLE SERVICES FACILITIES' MANAGEMENT AGREEMENT

REVENUES	<u>2008</u> <u>\$</u>	<u>2007</u>
EXPENSES Payroll and fringe benefits		
Selling, general and administrative expenses	2,710,106	2,569,631
Management fees	868,466 437,241	665,792
Total Expenses	4,015,813	<u>97,440</u> <u>3,332,863</u>
DEFICIENCY OF REVENUES OVER EXPENSES	\$ (4.015,813)	\$ (3,332,863)

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT HOTEL FACILITIES' MANAGEMENT AGREEMENT

Accommo		2008	<u>2007</u>
ASSETS Cash	ø	100.000	
	\$	100,000	\$ 100,000
Accounts receivable, net		381,918	438,479
Due from Aviation Department		-	-
Other assets		77,413	 70,188
Total Assets	\$	559,331	\$ 608,667
LIABILITIES			
Accounts payable and accrued expenses	\$	217,249	\$ 471,548
Due to Management Company		252,233	21,463
Due to Aviation Department		89,849	115,656
Total Liabilities	\$	559,331	\$ 608,667

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT HOTEL FACILITIES' MANAGEMENT AGREEMENT

REVENUES	<u>2008</u>	<u>2007</u>
Net sales	\$ 7,524,372	\$ 7,231,367
EXPENSES		
Payroll and fringe benefits	2,371,370	2,187,116
Selling, general and administrative expenses	2,144,268	1,582,052
Management fees	252,233	356,392
Total Expenses	4,767,871	4,125,560
EXCESS OF REVENUES OVER EXPENSES	\$ 2,756,501	\$ 3,105,807

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT RESTAURANT FACILITIES' MANAGEMENT AGREEMENT

A CCETO		2008		<u>2007</u>
ASSETS Cash Accounts receivable, net	\$	90,000 129,413	\$	90,000 49,172
Inventory Due from Aviation Department Other assets		39,257		38,602
Total Assets	\$	28,102 286,772	\$	49,247 227,021
LIABILITIES				
Accounts payable and accrued expenses	\$	40,653	\$	197,420
Due to Management Company		11,719		11,445
Due to Aviation Department  Total Liabilities	•	234,400	6	18,156
	φ	286,772	Φ	227,021

# MIAMI-DADE AVIATION DEPARTMENT MIAMI INTERNATIONAL AIRPORT RESTAURANT FACILITIES' MANAGEMENT AGREEMENT

REVENUES	<u>2008</u>	<u>2007</u>
Net sales Less: Cost of sales Gross margin Total Revenues	\$ 2,744,0!	17 <u>843,801</u> 74 <u>1,805,188</u>
EXPENSES Payroll and fringe benefits Selling, general and administrative expenses Management fees Total Expenses DEFICIENCY OF REVENUES OVER EXPENSES	1,316,99 592,84 140,63 2,050,46 \$ (196,29)	736,206 1 145,596 9 2,220,554