



GREGORY C. OWENS
Assistant Director, Business Retention & Development



Gregory C. Owens currently serves as Assistant Director of Business Retention and Development for the Miami-Dade Aviation Department (MDAD), and four Miami-Dade County general aviation (GA) airports. He is responsible for generating over \$700 million in annual revenue from a wide variety of airport businesses including real estate rentals, restaurant, retail, parking, and hotel operations, and soon - rock mining.

Mr. Owens' aviation career has afforded him the opportunity to serve as manager of the \$1.5 billion American Airlines expansion at MIA, the \$1.3 billion Miami Intermodal Center, and now business development at MIA and MDAD's general aviation airports.

His public service career began as Director of Miami-Dade County's Department of Business and Economic Development. Mr. Owens brought 13 years of commercial banking experience to his public service, last serving as Regional Vice President for Community Reinvestment Lending, South Florida Region, of what was then called First Union National Bank.

During his career, Mr. Owens has received numerous awards and honors. To list a few: appointed by the Clinton Administration as a member of the White House Conference on Small Business; recipient of the Minority Business Development Agency's Regional Award for "Empowering Businesses;" testified before the U.S. House of Representatives Subcommittee on Economic Growth and Credit; and also testified before the Florida House of Representatives on the formation of a Committee on Banking and Urban Affairs.

He holds a Business degree from Alabama A&M University and Harvard University's Kennedy School of Government, Executive Education.