

DR. PATRICIA RYAN, A.A.E.
Director, Commercial Operations Division



As Division Director of Commercial Operations for Miami International Airport (MIA), Dr. Ryan's division is responsible for managing MIA's revenue-generating activities such as the retail, food/beverage and duty free concessions program, the MIA Hotel, rental cars, parking and services such as luggage carts and wireless business opportunities.

Formerly, Dr. Ryan was Manager of Business Development and Property Administration for the Reno/Tahoe International Airport and the Reno Stead Airport. Her department was responsible for the properties division, cargo operations, concessions, airlines and rental cars, the fuel farm, land acquisition, grant management and acquisition, a public nine-hole golf course, a 655-unit warehouse, and all buildings on airport land.

Prior to Reno, Dr. Ryan was Director of Marketing and Business Development for the Capital Region Airport Commission (Richmond International Airport, Virginia), where she assisted in developing cargo and airline passenger service, marketing the airport, developing concessions, the foreign trade zone, advertising and public relations activities related to marketing.

As an airport consultant for a major international consulting firm and owning her own aviation consulting firm, Dr. Ryan assisted a number of airports with planning and strategic decisions.

She was formerly Business Development manager for an airport advertising firm in Pennsylvania from 1994 to 1996, and assisted in growing the firm's client list to more than 100 airports. Additionally, Dr. Ryan has been a small business owner in a variety of businesses over the years, which gives her insight from that perspective.

As a professor at various universities and Associate Dean at Embry-Riddle Aeronautical University (ERAU) in Daytona Beach, Florida, Dr. Ryan built international relationships and programs for the university's College of Extended Studies through the Center for Professional Programs. Dr. Ryan and her staff initiated new programs such as an

Aviation Language Institute, the Aviation Safety Certificate Program, and more than 100 successful profit-making seminars and conferences annually in the field of aviation. During her tenure at ERAU, Dr. Ryan also assisted Daytona Beach International Airport in its marketing for air service and community relations.

Dr. Ryan has a Master's degree in Business Administration from the University of Central Florida (1979) and an Education Doctorate in Marketing from Florida Atlantic University/University of Central Florida (1989).